



# **EXPORT AND INDUSTRY BANK**

05 October 2009

**Philippine Stock Exchange, Inc.**  
4/F Philippine Stock Exchange Center  
Exchange Road, Ortigas Center  
Pasig City

**Attention: Ms. Janet A. Encarnacion**  
**Head, Disclosure Department**

Gentlemen:

This refers to your letter of even date requiring the Bank to confirm, deny and/or clarify the article entitled "BDO finalizing deal to acquire Exportbank" published in the 05 October 2009 issue of the Philippine Daily Inquirer which reads in part, as follows:

"BANCO DE ORO UNIBANK (BDO) IS finalizing a deal to acquire Export and Industry Bank as the latter's controlling stockholders have agreed 'in principle' to a buyout by the country's biggest bank. Two banking-sources familiar with the transaction confirmed to the INQUIRER that the purchase of Export(b)ank by BDO was now nearly a 'done deal' and awaiting only the formal approval from the two banks' respective board of directors. One source said BDO, which had a series of merger and acquisition deals over the years, has conducted a due diligence audit on Export(b)ank and was quick in presenting an offer. The terms of BDO's takeover ha(ve) been finalized, another source said. A deal will likely be signed within the month or by November, at latest, the sources said. The purchase will involve up to 100 percent of the shares of stock of Export(b)ank. About 90 percent of the bank's shareholders are represented in the board, while the remaining 10 percent will have the option to accept a prospective tender offer by BDO..."

As what we previously disclosed, the Bank has on-going discussions with several potential investors with the objective of concluding the same soon. No offer has yet been presented to the Bank's Board of Directors for approval. Rest assured that we shall advise the Exchange of developments as they arise, particularly when negotiations have been completed and/or a proposal has been accepted without qualification.

We trust that we have clarified you on the foregoing.

Very truly yours,

  
**Riva Khristine V. Maala**  
*Assistant Corporate Secretary*

PSE-PDI article (9.01.09)/corpsec/mydocs/rvm